

FTA -Phone calls : role playing activities

- You haven't had any news for a technical visit at... in Norway. You really want to have this visit. Phone them and convince them.
- You telephone the Nada Youth Hostel to negotiate accommodation for 5 days for x students + an accompanying teacher.
- As the representative of a group of x students in industrial engineering sciences you telephone a company (cold call) to ask them whether they would agree to organize a visit to their place. Give the responsible person all useful infos (some explanations about your training, the targets of the FTA, dates, number of students, language used by the guide, timing of the visit,...)
The person in charge of the visit explains what facilities he/she is going to show you round.
- You telephone Rentacar Ltd in Scotland to see if they could rent 3 vans for your FTA. You arrive on ... and leave on ... Negotiate...
- You telephone the Tourism Office in Praha to see if they could organize a visit of the town. Explain why you are in Praha at that time (framework: FTA).